

Chief Operating Officer

Continue the growth trajectory of Atlantic Canada's investment and real estate leader

Are excellence, tradition and community important to you? If so, look no further than the Armour Group, the premier investment and real estate firm in Atlantic Canada. A multi-generational practice, they are dedicated to the principals of excellence, are committed to success in their work and are whole-heartedly invested in continually improving the Atlantic region through diversified offerings and quality developments. For over 40 years, The Armour Group has placed 'people over plans' and approaches all of its business and investment ventures with a view to creating long-term sustainable value with meaningful client relationships.

So, if you're an accomplished business leader who can bring sound operational, financial and process management to this industry leading firm, you're likely to excel in the dynamic role of **Chief Operating Officer (COO)**.

Working closely with the CEO and executive team, the COO will provide management direction across all functional areas of the business. You will build and manage an organizational structure that effectively responds to the evolving needs of the business and ensures that all day-to-day operations are consistently aligned with the company's objectives. By drawing upon your entrepreneurial instincts, leveraging existing relationships and building an effective network with potential clients and partners, you will look for opportunities to grow the business to its highest level, maximizing every marketing avenue and constantly evaluating new business opportunities. You will be fiscally responsible in all business planning, resource acquisition, budgeting, cost optimization, P & L management, and capital investment. You will implement and monitor KPIs to ensure that quality control and efficiency are top priorities. Most importantly, through innovative thinking and collaboration, you will create and maximize the value of the existing and potential investment and real estate portfolio.

As the ideal candidate, you are a seasoned financial executive who is comfortable working at both the strategic and tactical level. You have natural interpersonal and communication skills and can build seamless working relationships across an organization. You are astute, savvy, and can implement effective action plans which take advantage of opportunities for generating positive results. Detail-oriented with excellent analytical, problem solving, and decision making skills, you possess natural confidence but are low ego and are known as a candid team player who is open-minded and patient in your approach to business. Importantly, you are results oriented with the ability to prioritize and deliver on key initiatives. As the COO, you will be highly engaged in everything you do, thrive on challenges and successes, and maintain a strong commitment to make the Armour Group's short and long term business plans a reality.

If you are a confident executive who is ready to drive the continued growth of a marquee company, then we should talk. Give Mark Surrette or Jason Ozon a call at 902.421.9849, email jozon@kbrs.ca or apply online at <http://www.kbrs.ca/Careers/11342>.